Managing a Fleet of 1000 Connected Devices







David Tischler Developer Advocate t: @balena_io li: david@balena.io inst: :-(



Robert Wolff Developer Evangelist t: @fixxxxxer li: robert-wolff@arm.com inst: block.chained

arm

Agenda

- **Discussion**: Introductions and Background
 - balena
 - \circ Arm
- Account Creation
- Assemble Hardware
- Install CLI
- Push First Container
- **Discussion**: Scaling and Fleet Management
- Locate Additional Projects
- Additional Resources and Wrap up



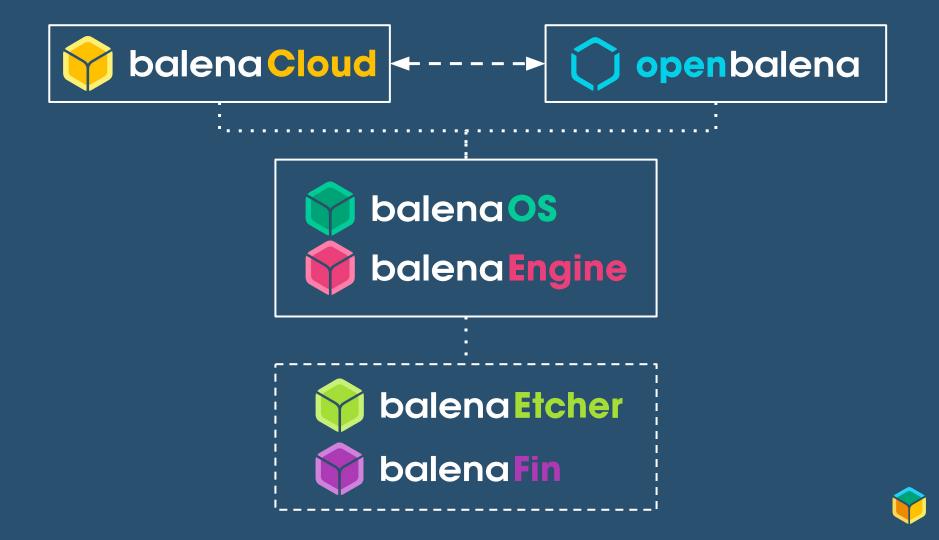
balena

"Platform built to develop, deploy, and manage fleets of connected devices at scale."

- balenaCloud
 - Web-based control of IoT devices, broken down by Applications,
 Devices, Workloads, and more
 - Terminal access to device, logs, container build info, and more.
- balenaOS
 - Based on Yocto Linux
- balenaEngine
 - Container runtime



balena



Arm

Arm designs energy-efficient, advanced processor core designs that are used in billions of devices.

- 1. Arm designs Intellectual Property,
- 2. Many well known chip designers license Arm IP and manufacture their own processors.
- 3. Processor goes in to a device.

Used in phones, tablets, laptops, networking equipment, even servers!



Deep Dive: Energy Efficiency

Arm excels in the mobile phone and tablet ecosystem, due to efficient compute.

x86 designs have historically focused on all-out performance.

Cell phones and tablets demand long battery-life, and have size constraints.

IoT devices typically have limited compute, power, memory, or physical dimensions, so Arm processors excel in this use case as well.



Arm Developer Program

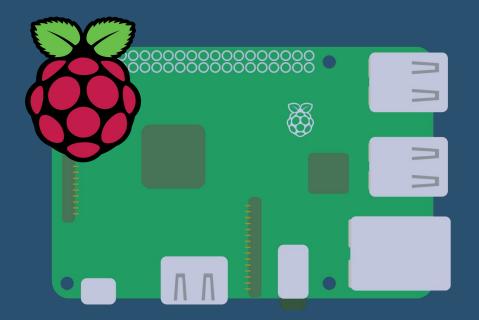
A new Arm Developer Program is coming...

- Developer Network (developer.arm.com) refresh
- Major influx of content and resources
- Building and supporting communities across the Arm ecosystem
- Launch to happen in two phases
- First phase to launch in March, 2020
- Pay attention to developer.arm.com
- Developer feedback is welcome and appreciated

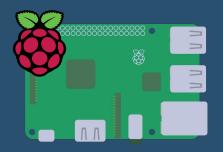


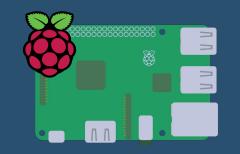
What do we mean by IoT "Fleet Management"?

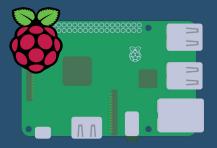


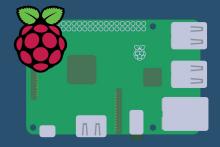


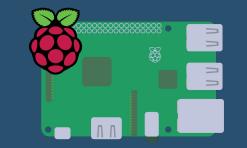


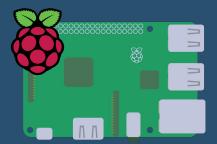


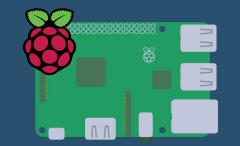


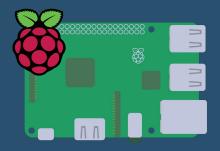


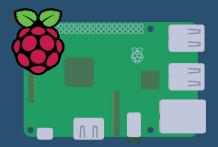




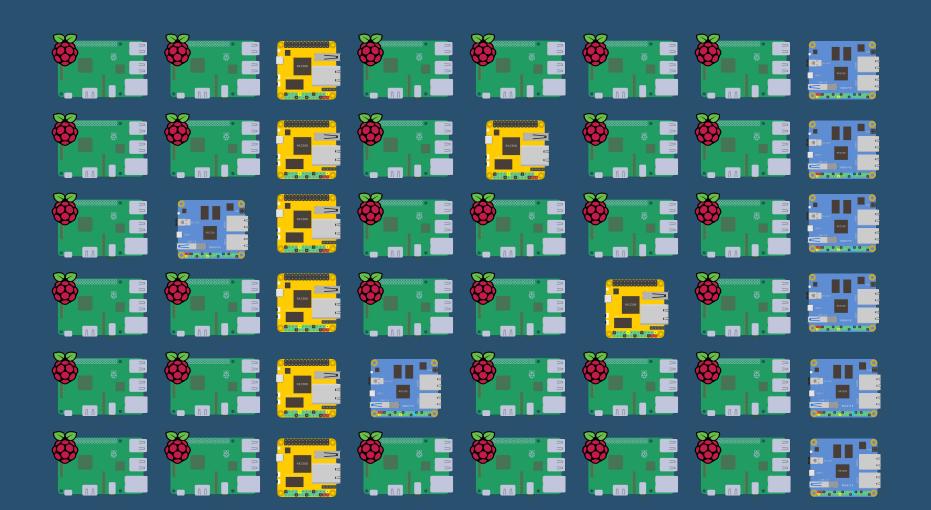


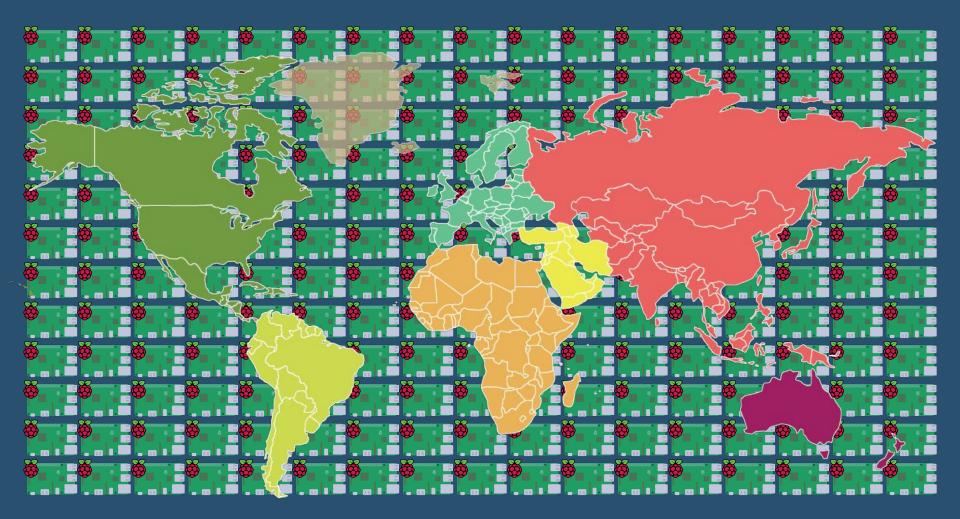












Architecture







balenaOS

Built on Yocto Linux, Optimized for Embedded Devices and IoT Usage

- Minimal by design (increased security)
- Less RAM / resource requirements
- Redundant RootFS partitions
- More tolerant of power loss
- Minimized SD Card writes

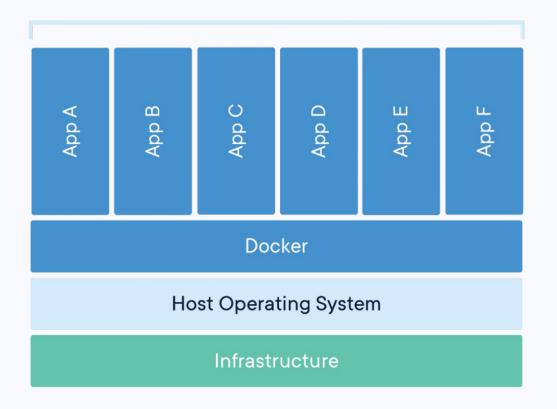




Docker Containers



Containerized Applications





balenaEngine

Container engine built for Embedded and IoT use-cases, based on the Moby Project from Docker

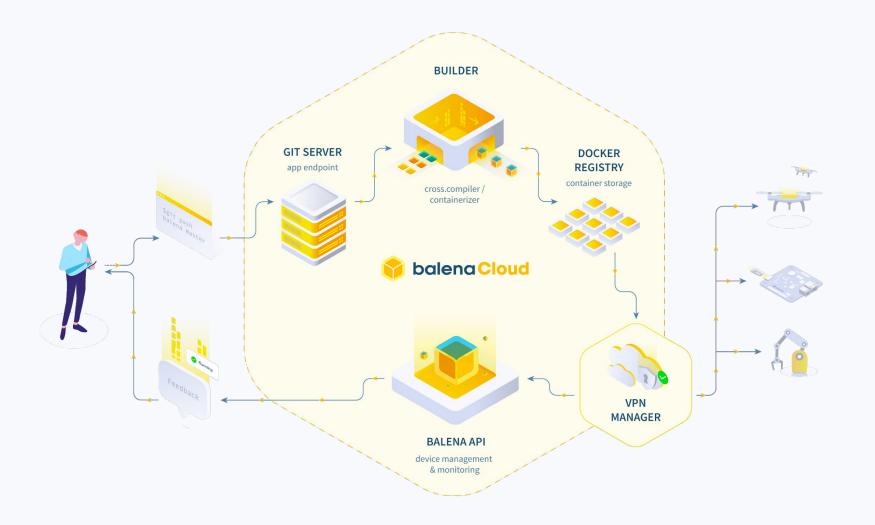
- Minimal by design
- Less RAM / resource requirements
- Deltas pulls to save bandwidth
- Fault tolerance on container pulls





Build Workflow







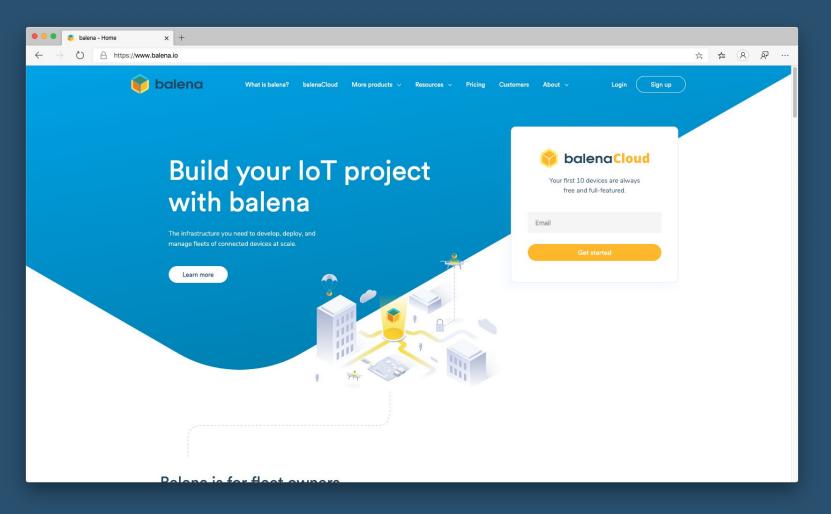
Let's Begin!



Let's get started

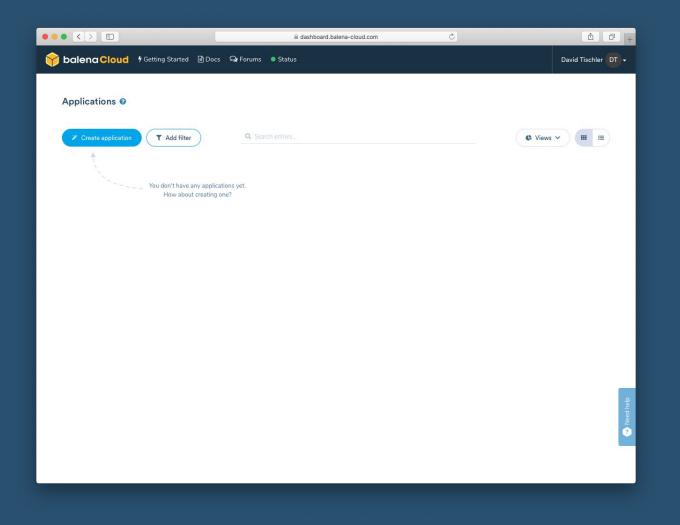






• • • salenaCloud Signup x +					
\leftrightarrow \rightarrow O \triangle https://dashboard.balena-cloud.com/signup	q	5 74	չ⊱≡	8	R
	😚 balena Cloud				
	Your first 10 devices are always free Upgrade anytime. Hassle free.				
	G Sign up with Github G Sign up with Google				
	or sign up with				
E	imal*				
P	Password*				
	Send me the balena monthly newsletter				
	We send one newsletter a month, and do not share your e-mail with hird parties				
	Sign up				
	Already have an account? Log in				
	By clicking "Sign up" I agree to balena's Terms of Service As part of delivering this service, we collect certain account data from				Need help
	you. Please review our Privacy Policy for more information.				Need









SSID

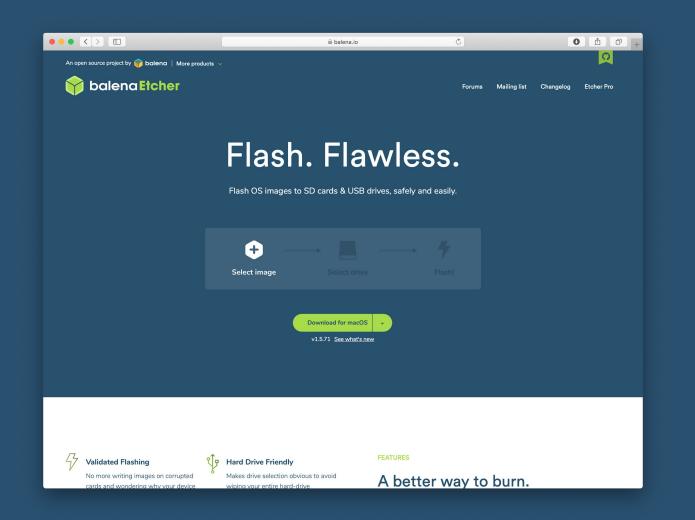
Password

Select device type		structions Use the form on the left above to configure and download balenaOS for your new
🕷 Raspberry Pi 4	~ .	device.
Select OS version	2	Write the OS file you downloaded to your SD card. We recommend using Etcher.
v2.46.1+rev3 (recommended)	× 3	Insert the freshly burnt SD card into the Raspberry Pi 4.
Select edition	a	Connect your Raspberry Pi 4 to the internet, then power it up.
Development Production Recommended for first time users Development images should be used when you are develop to use the fast local mode workflow.This variant should nev		Your device should appear in your application dashboard within a few minutes. Have fun!
Recommended for first time users Development images should be used when you are develop		Your device should appear in your application dashboard within a few minutes. Have fun!
Recommended for first time users Development images should be used when you are develop to use the fast local mode workflow. This variant should nev Network Connection Ethernet only O Wifi + Ethernet		Your device should appear in your application dashboard within a few minutes. Have fun!
Recommended for first time users Development images should be used when you are develop to use the fast local mode workflow. This variant should new Network Connection Ethernet only		Your device should appear in your application dashboard within a few minutes. Have fun!



Flash SD Card with Etcher





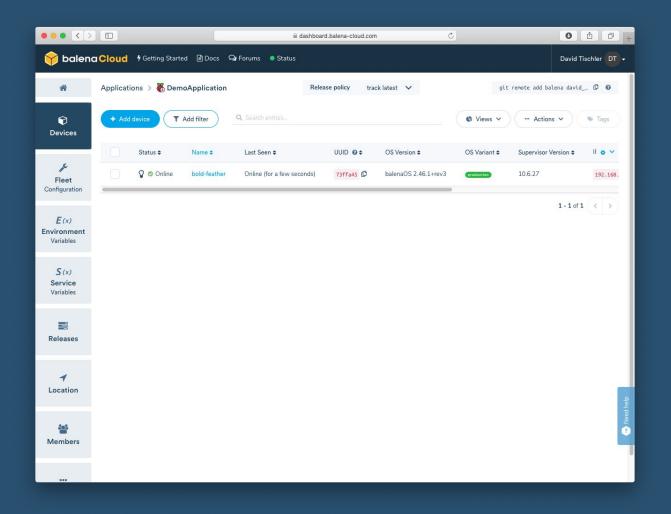




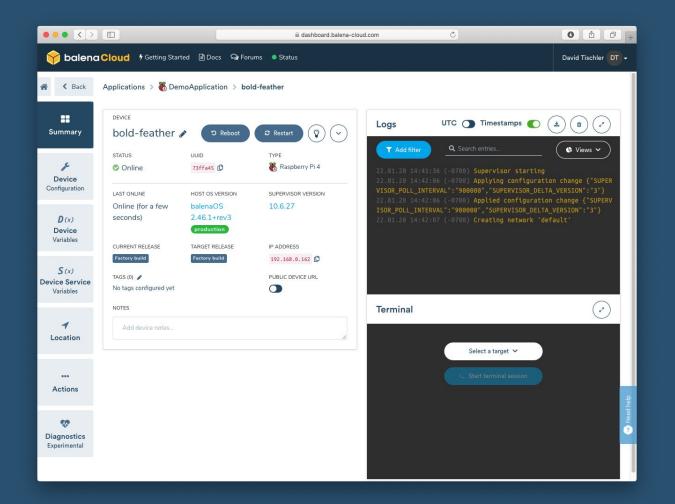


Power Up!









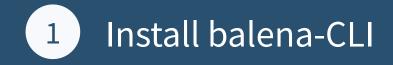


Quick Tour of GUI



Let's Add a Container



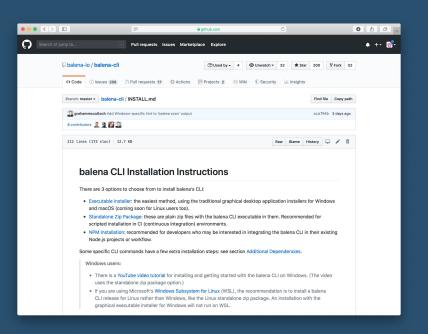


https://github.com/balena-io/balena-cli/blob/master/INSTALL.md

Windows, Mac, or Linux

Provides native tooling for:

- Device and App Info
- Building, Pushing Code
- SSH to Devices







		Ubuntu1804-1 [Running]											
Activiti	es 🖾 Terminal 🔻	Thu 16:32	😑 🚠 🕫 🗸 🚽										
-		david@david-VirtualBox: ~	000										
6													
	david@david-VirtualBox:~\$ balena help												
	Usage: balena [COMMAND] [OPTIONS]												
_	If you need help, or just want to say hi, d	an't hegitate in reaching out											
	through our discussion and support forums a												
Ľ-													
	For bug reports or feature requests, have a												
	create a new one at: https://github.com/bal	ena-io/balena-cli/issues/											
	Primary commands:												
	help [command] login	show help login to balena											
	push <applicationordevice></applicationordevice>	Start a remote build on the balena cloud build servers or a local mode device											
	logs <uuidordevice></uuidordevice>	show device logs											
		SSH into the host or application container of a device											
	apps	list all applications list a single application											
	app <name> devices</name>	list all devices											
	device <uuid></uuid>	list a single device											
	<pre>tunnel <deviceorapplication></deviceorapplication></pre>	Tunnel local ports to your balenaOS device											
	preload <image/>	preload an app on a disk image (or Edison zip archive)											
	build [source] deploy <appname> [image]</appname>	Build a single image or a multicontainer project locally Deploy a single image or a multicontainer project to a balena application											
	join [deviceIp]	Promote a local device running balena0S to join an application on a balena server											
	leave [deviceIp]	Detach a local device from its balena application											
	scan	Scan for balenaOS devices in your local network											
	Run `balena helpverbose` to list additio	nal commands											
	Global Options:												
	help, -h												
	version, -v												
	david@david-VirtualBox:~\$												
:::													
•••													
		2	? 🗖 🗏 🚰 💟 🔇 💽 Left 🕱										





There are lots of sample projects to get started with, such as:

"It's a sign: build a remote controlled digital display with Screenly OSE and Raspberry Pi""Deploy a fleet of environmental sensors with balena & InfluxDB""Using Web Bluetooth to communicate with Bluetooth devices"

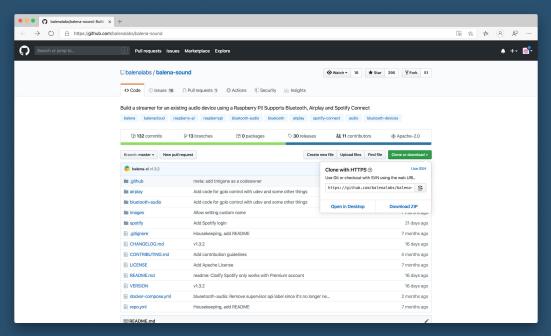
"Build a TTN LoRa Gateway with balenaFin and balenaCloud"

For now, let's go with **balenaSound**: "Turn your old speakers or Hi-Fi into Bluetooth, Airplay and Spotify receivers."

https://www.balena.io/blog/turn-your-old-speakers-or-hi-fi-into-bluetooth-receivers-using-only-a-raspberry-pi/







git clone https://github.com/balenalabs/balena-sound.git





	Ubuntu1804-1 [Running]	
Activities 🖾 Terminal 🔻	Thu 16:31	😑 🔥 🖬 🖨 🗧
	david@david-VirtualBox: ~	😑 😁 😣
File Edit View Search Terminal Help		
<pre>david@david-VirtualBox:~\$ git clone https://github.com/balenal.</pre>	abs/balena-sound.git	
Cloning into 'balena-sound'		
remote: Enumerating objects: 117, done.		
remote: Counting objects: 100% (117/117), done.		
remote: Compressing objects: 100% (75/75), done. remote: Total 731 (delta 56), reused 93 (delta 40), pack-reuse	d 614	
Receiving objects: 100% (731/731), 701.15 KiB 1.80 MiB/s, do		
Resolving deltas: 100% (369/369), done.		
david@david-VirtualBox:~\$		
david@david-VirtualBox:~\$		
david@david-VirtualBox:~\$ ll balena-sound/ total 76		
drwxr-xr-x 8 david david 4096 Jan 23 16:31 ./		
drwxr xr x 26 david david 4096 Jan 23 16:31/		
drwxr-xr-x 2 david david 4096 Jan 23 16:31 airplay/		
drwxr-xr-x 5 david david 4096 Jan 23 16:31 bluetooth-audio/		
-rw-rr 1 david david 4078 Jan 23 16:31 CHANGELOG.md		
-rw-rr 1 david david 509 Jan 23 16:31 CONTRIBUTING.md -rw-rr 1 david david 572 Jan 23 16:31 docker-compose.ym		
drwxr-xr-x 8 david david 4096 Jan 23 16:31 docker-compose.ym		
drwxr-xr-x 2 david david 4096 Jan 23 16:31 .github/		
-rw-rr 1 david david 10 Jan 23 16:31 .gitignore		
drwxr-xr-x 2 david david 4096 Jan 23 16:31 images/		1
-rw-rr 1 david david 11356 Jan 23 16:31 LICENSE		
-rw-rr 1 david david 5330 Jan 23 16:31 README.md		
-rw-rr 1 david david 14 Jan 23 16:31 repo.yml drwxr-xr-x 2 david david 4096 Jan 23 16:31 spotify/		
-rw-rr 1 david david 6 Jan 23 16:31 Sportry/		
david@david-VirtualBox:~\$		

' 🗖 🗏 🔛 🚫 🚺 Left 🕱

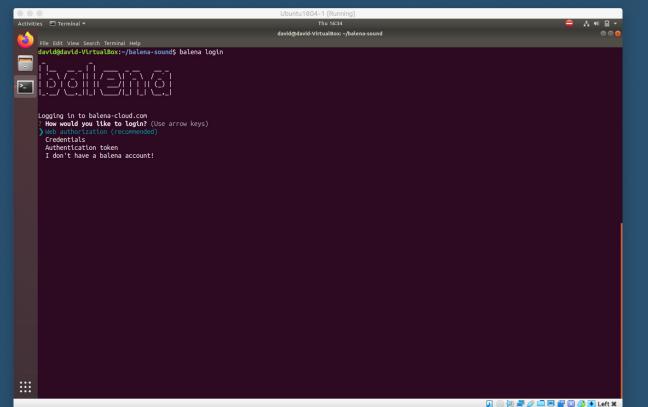


Activities 🖾 Terminal 🔻 😑 🔥 🕪 🔒 👻 david@david-VirtualBox: ~ 3) File Edit View Search Terminal Help david@david-VirtualBox:~\$ cat balena-sound/bluetooth-audio/Dockerfile.aarch64 FROM balenalib/raspberrypi3:stretch ENV DBUS_SYSTEM_BUS_ADDRESS=unix:path=/host/run/dbus/system_bus_socket >- ENV UDEV=1 RUN install packages \ alsa-utils \ bluealsa \ bluez \ python-gobject \ python-dbus \ python-gpiozero \ mplayer # Copy sounds COPY sounds /usr/src/sounds # Setup udev rules - this lets us play the connect/disconnect sound, # turn off discover/pairing when a client is connected # and also run a python script COPY bluetooth-udev /usr/src/ RUN chmod +x /usr/src/bluetooth-udev COPY udev-rules/ /etc/udev/rules.d/ COPY bluetooth-scripts/ /usr/src/bluetooth-scripts/ # Bluetooth-agent handles the auth of devices COPY bluetooth-agent /usr/src/ RUN chmod +x /usr/src/bluetooth-agent COPY start.sh /usr/src/ RUN chmod +x /usr/src/start.sh CMD ["/bin/bash", "/usr/src/start.sh"] david@david-VirtualBox:~\$

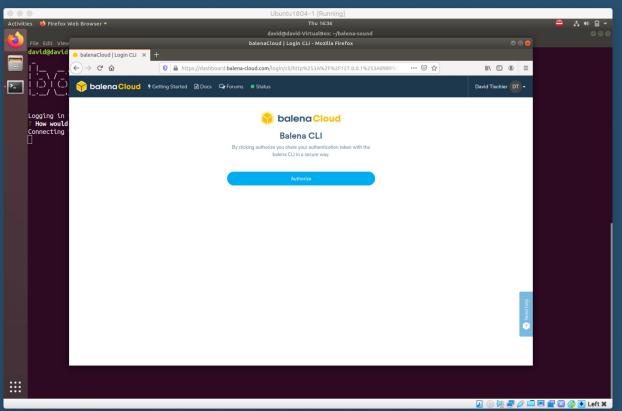


🔉 💿 💯 📕 🤌 🗖 🖻 💾 💟 🚫 💽 Left 💥



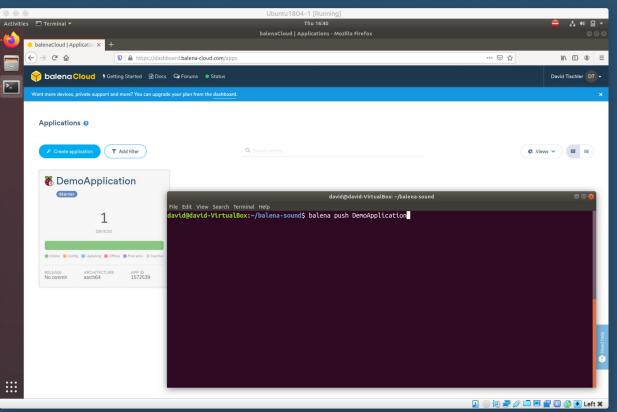












 $\widehat{\mathbf{v}}$



	Ubuntu1804-1 [Running]
Activities 🖾 Terminal 🔻	Thu 1645 😑 🚔 🐇 🖷 🗸 🗸
	david@david-VirtualBox: ~/balena-sound 🛛 🖨 🙆 🧔
• File Edit View Searc	
[bluetooth-audio	Setting up libpostproc54:armhf (7:3.2.14-1~deb9u1+rpt1)
[bluetooth-audio	Setting up libtheora0:armhf (1.1.1+dfsg.1-14+b1)
	Setting up libavcodec57:armhf (7:3.2.14-1~deb9u1+rpt1)
] Setting up libpulse0:armhf (10.0-1+deb9u1)
	Setting up libchromaprint1:armhf (1.4.2-1)
	Setting up libsdl1.2debian:armhf (1.2.15+dfsg1-4+rpt2)
	Setting up libavformat57:armhf (7:3.2.14-1~deb9u1+rpt1)
	Setting up mplayer (2:1.3.0-6) Processing triggers for libc-bin (2.24-11+deb9u4)
	Processing triggers for dbus (1.10.28-04debyu)
	Step 6/14 : COPY bluetooth-udev /usr/src/
	Step 7/14 : RUN chmod +x /usr/src/bluetooth-udev
	Removing intermediate container ef30fe31b50f
[bluetooth-audio	
	Step 8/14 : COPY udev-rules/ /etc/udev/rules.d/
]> eb50c62b4c5c] Step 9/14 : COPY bluetooth-scripts/ /usr/src/bluetooth-scripts/
	Step 10/14 : COPY bluetooth-agent /usr/src/
	> d7af23912305
	Step 13/14 : RUN chmod +x /usr/src/start.sh > Running in 39kcc6306f88
	Removing intermediate container 6782f5f1d3b4
[Info]	Uploading images
[=====>] 15%

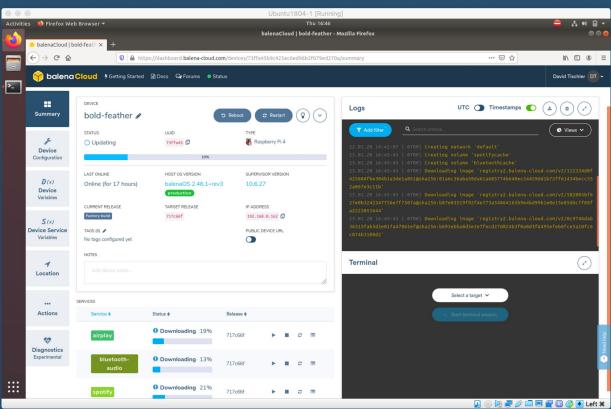
🔽 💿 💯 🛃 🖉 🗂 💷 🔐 💟 🚫 💽 Left 🕱



Ubuntu1804-1 [Running]										
Activities 🖾 Terminal 🕶				Thu 16:45 🗕 🛔 🕸						
			david@davi	d-VirtualBox: ~/balena-sound			• • •			
File Edit View Search		702f5f1d3b4								
Duetooth-audio] [bluetooth-audio] [bluetooth-audio] [bluetooth-audio] [Info] [Success] [Info] [Success] [Info]	0] Removing intermediate container 6782f5f1d3b4 0]> 28ceddd8b685									
[Info]	Service	Image Size	Build Time							
[Info] [Info] [Info]	bluetooth-audio	262.08 MB	1 minute, 31 seconds							
[Info]	airplay	203.90 MB	28 seconds							
[Info] [Info] [Info]	spotify	165.81 MB	24 seconds							
	\ \ \ \ \ \ \ \ \ \ \ \ \ \	\ 								
david@david-Virtu	alBox:~/balena-sound	\$								

🔽 💿 💯 🛃 🖉 🚍 🗐 🚰 💟 🚫 💽 Left 🕱

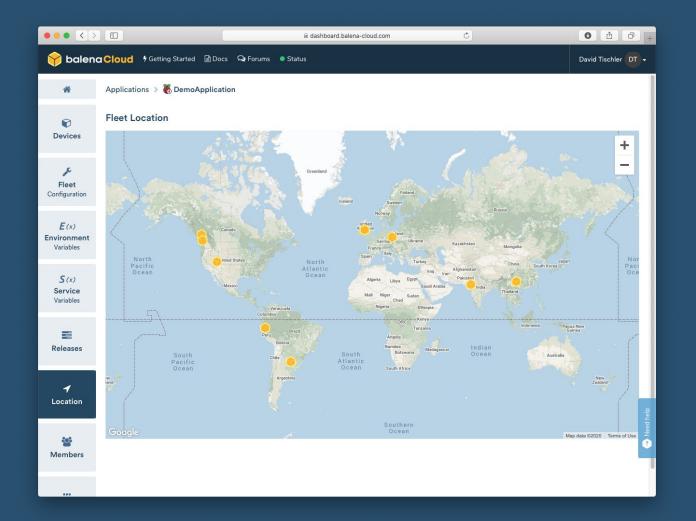




Discussion Item (and Demo):

Scaling and a Global Fleet







••• <>							🔒 dashboard.ba	alena-cloud.com			C					• • •
😚 balen	a Cloud	🕈 Getting Start	ed 🗟 Docs 🝳 Forums 🔹 Status												Di	avid Tischler DT 🗸
ñ	Applications > 🗞 DemoApplication					Release policy track latest 🗸								git r	enote add balena	david 🗘 😡
© Devices	+ Add device T Add filter				Q. Search entries									C Views V Actions V Tags		
		Status ≎	Device Type \$	Name ¢	Last Seen \$	UUID @\$	OS Version \$	OS Variant 🕈	Supervisor Version \$	IP Address	Current Release \$	Target Release 🕏	Release Policy \$	Latitude	Longitude	All Tags 🔹 🗸
Fleet		💡 👁 Online	👸 Raspberry Pi 4	chrisys	Online (for 3 hours)	c90f6eb 🕼	balenaOS 2.46.1+rev3	(development)	10.6.27	10.19.0.56 🕼	717c66f 🥑	717c66f	Default	50.8243	-4.5413	
Configuration		💡 🗢 Online	🐻 Raspberry Pi 4	garethtdavies	Online (for a day)	3a628fc 🗘	balenaOS 2.44.0+rev3	development	10.3.7	192.168.86.43 🗘	717c66f 🥑	717c66f	Default	48.4808	-123.3165	development
E(x) Environment		💡 👁 Online	🐻 Raspberry Pi 4	dame-time	Online (for 3 hours)	4cef398 🗘	balenaOS 2.44.0+rev3	development	10.3.7	192.168.30.197 🗘	717c66f 🥥	717c66f	Default	-12.0464	-77.0428	
Variables		💡 👁 Online	🐻 Raspberry Pi 4	iamsolankiamit	Online (for an hour)	38627e9 D	balenaOS 2.46.1+rev3	production	10.6.27	192.168.1.105	717c66f 🕥	717c66f	Default	19.0748	72.8856	
S (x)		💡 👁 Online	🐻 Raspberry Pi 4	nghiant2710	Online (for 14 minutes)	8b42d1e 🗘	balenaOS 2.46.1+rev3	production	10.6.27	192.168.100.18 🗘	717c66f 🕑	717c66f	Default	21.0313	105.8516	
Service Variables		💡 💿 Online	🚜 Raspberry Pi 3 (using 64bit OS) (BETA)	afitzek	Online (for 2 hours)	e3361ee 🗘	balenaOS 2.46.1+rev1	development	10.6.27	192.168.1.65 🗘	717c66f 🥑	717c66f	Default	48.2006	16.3672	
		💡 0 Offline	🐻 Raspberry Pi 3 (using 64bit OS) (BETA)	tmigone	15 minutes ago	a8eb979 🗘	balenaOS 2.46.1+rev1	development	10.6.27	192.168.88.196 🗘	717c66f 🥑	717c66f	Default	-34.5106	-58.4964	
Releases		💡 🗢 Online	Nvidia Jetson Nano (BETA)	dtischler	Online (for an hour)	6a8f0f8 🗘	balenaOS 2.45.1+rev3	development	10.3.7	192.168.0.186	717c66f 🥑	717c66f	Default	33.6613	-112.0398	
		💡 👁 Online	Nvidia Jetson Nano (BETA)	go-blazers-pdx	Online (for 40 minutes)	aad4641 🕻	balenaOS 2.45.1+rev3	development	10.3.7	192.168.1.121 🗘	717c66f 🕑	717c66f	Default	45.3894	-122.586	
✓ Location		💡 👁 Online	Nvidia Jetson Nano (BETA)	steamed-hams	Online (for an hour)	a2819a9 🗘	balenaOS 2.45.1+rev3	production	10.3.7	18.19.0.198 🗘	717c66f 🔮	717c66f	Default	50.8243	-4.5413	
Sector Members															1 - 10	0 of 10 < > Part 10 Pa



Additional Resources



Additional Resources

balena Blog: https://www.balena.io/blog/

balena Forums: https://forums.balena.io/

balena Labs GitHub: https://github.com/balenalabs

Arm Developer Portal: https://developer.arm.com/

Arm Community Blog: https://community.arm.com/developer/

Community Discord Server for Developers*: https://discord.gg/H5ETM7C

*Note: Not an official, endorsed platform, just a fun place to hang out and chat / learn. :-)











balena

David Tischler Developer Advocate t: @balena_io li: david@balena.io inst: :-(



Robert Wolff Developer Evangelist t: @fixxxxxer li: robert-wolff@arm.com inst: block.chained

arm